# **COMPANY PROFILE /** July 2024



Patients first. No small plans. Take care of each other. These are the guiding principles that form the ethos of Inari Medical. We are committed to improving lives in extraordinary ways by creating innovative solutions for both unmet and underserved health needs. In addition to our purpose-built products, we leverage our capabilities in education, clinical research, and program development to improve patient outcomes. We are passionate about our mission to establish our treatments as the standard of care for venous thromboembolism and beyond. We are just getting started.

## A mission, a plan, and crisp execution producing sustained growth

- **Purpose Built, Highly Differentiated Toolkits** designed to solve specific problems
- **6 Large and Underpenetrated Markets** (>\$20B in Total Global TAM, + ~\$10B US Prevelance)\*
- **Robust Pipeline of Innovation** (15 products launched 2021-2024)\*\*\*

- **7 Leading Clinical Studies**
- (3 Randomized Control Trials Underway, 450+ peer-reviewed publications)\*\*
- 1,400 Employees and Growing
- **Efficient Procedures. Favorable Economics** driven by limited hospital resources, avoiding ICU stay, and reducing total length of stay

# Large US addressable markets totaling ~\$10B across 6 disease states

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#### Pulmonary Embolism (PE)

• 3rd leading cause of cardiovascular death1

- $\mathbf{952.8B} \cdot \mathsf{Up}$  to 15% 30-day all-cause mortality<sup>2,3</sup>
  - Up to 50% have vascular obstruction4 and long-term complications are common<sup>3</sup>

### **Deep Vein Thrombosis (DVT)**

- **53.0B** A/C alone leaves clot behind in up to half

Chronic Venous Disease

·\$1.0B

**Acute Limb Ischemia** 

**Chronic Limb Threatening Ischemia** 

#### FINANCIAL PROFILE

Robust quarterly revenue growth with gross margins of 85% REVENUES

(LAST 8 QUARTERS, \$ IN MILLIONS)



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Based on third party data and Inari management estimates

\*FLARE, FLASH, FLAME, CLOUT, PEERLESS RCT, PEERLESS II RCT, DEFIANCE RCT

\*\* Products launched 2021: Triever20 Curve catheter, FlowTriever2 catheter, FlowSi

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Letter, Flow/Stasis, FlowSaver, Triever 24 Flex catheter; 2022: ClotTriever BOLD catheter, Intri24 sheath, Protrieve sheath, InThrill system, Triever Gen 4 catheters; 2023: Triever 16 Curve catheter, RevCore, ClotTriever XL catheter, ClotTriever BOLD Gen 2 catheter, FlowStasis, FlowSaver, Triever 16 Curve catheter, RevCore, ClotTriever XL catheter, ClotTriever BOLD Gen 2 catheter, FlowSaver, Triever Gen 4 catheters, 2023: Triever 16 Curve catheter, RevCore, ClotTriever XL catheter, ClotTriever BOLD Gen 2 catheter, FlowSaver, Triever Gen 4 catheters, 2023: Triever 16 Curve catheter, RevCore, ClotTriever XL catheter, ClotTriever BOLD Gen 2 catheter, FlowSaver, Triever Gen 4 catheters, 2023: Triever 16 Curve catheter, RevCore, ClotTriever XL catheter, ClotTriever BOLD Gen 2 catheter, FlowSaver, FlowSaver

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(NASDAQ: NARI)