

Extracting large clots from large vessels without the need for thrombolytics or ICU stay

Inari Medical is committed to treating and transforming the lives of patients suffering from venous diseases through pioneering devices specifically designed and purpose-built for the venous anatomy and its unique clot morphology

CURRENT MARKETS AND PRODUCTS

Offering highly differentiated products in the venous space, treating Deep Vein Thrombosis (DVT) and Pulmonary Embolism (PE)

PULMONARY EMBOLISM (PE)¹

THE CHALLENGE:

- Blood clots break loose and travel into the lungs
- 3rd leading cause of cardiovascular death
- #1 cause of preventable death in hospitals
- 12-50% short-term mortality across massive and sub-massive PE

THE INARI SOLUTION:

The FlowTrierer[®] System

- A large bore catheter-based aspiration and mechanical thrombectomy system designed to remove large clots from large venous vessels, the right heart, pulmonary arteries and the lungs
- In May of 2018, the FlowTrierer System received FDA approved labeling, making it the first mechanical thrombectomy device indicated for the treatment of Pulmonary Embolism (PE)
- In January of 2021, FlowTrierer received 510(k) market clearance from the U.S. FDA for Right Atrial Clot in Transit becoming the first thrombectomy system not requiring a cardiopulmonary bypass circuit for blood clots in the right atrium

DEEP VEIN THROMBOSIS (DVT)²

THE CHALLENGE:

- Blood clots form in the deep venous system
- Up to 50% of patients are expected to develop post-thrombotic syndrome (PTS), a chronic, lifestyle-limiting disease comprising swelling, pressure, chronic pain and ulcers

THE INARI SOLUTION:

The ClotTrierer[®] System

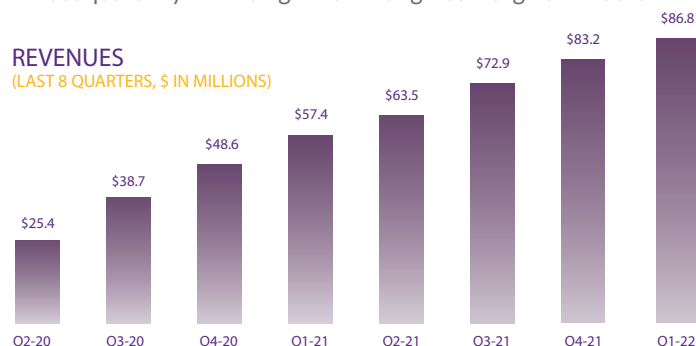
- Designed to core, capture and remove large clots from large venous vessels
- In February of 2017, the ClotTrierer System received 510(k) market clearance from the U.S. FDA for the non-surgical removal of thrombi and emboli from the peripheral vasculature

FINANCIAL PROFILE

Robust quarterly revenue growth with gross margins of >80%

REVENUES

(LAST 8 QUARTERS, \$ IN MILLIONS)



1. Pulmonary Embolism in 2017: Increasing Options for Increasing Incidence; National Center for Biotechnology Information, May 2017.
 2. Kahn SR, Arch Intern Med 2004

FAST FACTS



PATIENT-FOCUSED

Pursuing extraordinary outcomes and improving the quality of life for patients since 2011



PRODUCT SIMPLICITY

Intuitive, easy-to-use, single-use devices that do not require capital equipment or the use of thrombolytic drugs



COMPELLING PROCEDURE ECONOMICS

Products designed for short, single sessions, eliminating the need for expensive thrombolytics which require costly ICU stays and carry risks of major bleeding



COMMITMENT TO CLINICAL DATA

Significant investment into real-world and broad evidence generation to drive adoption; studies and registries include FLARE, CLOUT, FLASH, FLAME, and PEERLESS



SCALING COMMERCIAL ORGANIZATION

Rapidly growing US sales team designed to help hospitals develop programs that systematically identify, triage and treat PE and DVT patients; international expansion commencing in Europe, Asia and Latin America



MARKET OPPORTUNITY

Combined addressable market of \$5.8B in the US alone, plus significant international opportunity



MARQUEE MED TECH IPO

1st non-biotech IPO post COVID-19 outbreak, completed May, 2020

(NASDAQ: NARI)

CONTACT INFORMATION

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