COMPANY PROFILE / February 2023



Patients first. No small plans. Take care of each other. These are the guiding principles that form the ethos of Inari Medical. We are committed to improving lives in extraordinary ways by creating innovative solutions for both unmet and underrecognized health needs. In addition to our purpose-built products, we leverage our capabilities in education, clinical research, and program development to improve patient outcomes. We are passionate about our mission to establish our treatments as the standard of care for venous thromboembolism and beyond. We are just getting started.

A mission, a plan, and crisp execution producing sustained growth

- Purpose Built, Highly Differentiated Solutions designed to solve specific problems
- BIG, Growing, and Efficient Commercial Team of over 280+ territories
- Large Markets, Lot of Runway (\$5.8B in US VTE alone, <6% penetrated)*

- **Leading, Differentiated Data**
- (6 major studies, including 2 ongoing RCTs)**
- Robust Product Pipeline (10 products launched 2021-2022)***
- Efficient Procedures, Favorable Economics driven by limited hospital resources, avoiding ICU stay, and reducing total length of stay

Large US total addressable market totaling ~\$8B across 5 disease states

0

0

Pulmonary Embolism (PE)

• 3rd leading cause of cardiovascular death1

\$2.8B

\$3.0B

- A/C alone leaves clot behind in up to half of patients^{2,3}
- Long-term complications are common⁴

Deep Vein Thrombosis (DVT)

•Up to 50% develop Post-Thromboti Syndrome (PTS)⁵

 A/C alone leaves clot behind in up to half of patients⁶

• Lytics don't address chronic clot, and come with bleeding risk

\$1.0B

Chronic Venous Disease

\$1.0B

Small Vessel Thrombosis

\$0.6B

Arterial Thrombosis

FINANCIAL PROFILE

Robust quarterly revenue growth with gross margins of >80%



*Based on third party data and Inari management estimates

5. Kahn, Susan R. Hematology Am Soc Hematol Educ Program. 2016 Dec 2; 2016(1): 413–418

5. Kann, Susan R. Hematology Am Soc Hematol Educ Program. 2016 Dec 2; 2016(1): 413–418

6. Young et al., Post-treatment residual thrombus increases the risk of recurrent deep vein thrombosis and mortality. J Thromb Haemost 2006; 4: 1919–24

(NASDAQ: NARI)

CONTACT INFORMATION

- 6001 Oak Canyon, Ste. 100, Irvine, CA 92618, USA
- Messeplatz 10, 4058 Basel, Switzerland
- @ info@inarimedical.com
- inarimedical.com

^{**}FLARE, FLASH, FLAME, CLOUT, PEERLESS. DEFIANCE

^{***} Products launched: Triever 20 Curve catheter, FlowTriever 2 catheter, FlowTriever 2 catheter, FlowStasis, FlowSaver, Triever 24 Flex catheter; Products launched 2022: ClotTriever BOLD catheter, Intri24 sheath, Protrieve sheath, In Thrill system, Triever Gen 4 catheter
1. "Pulmonary Embolism in 2017: Increasing Options for Increasing Incidence", National Center for Biotechnology Information, May 2017.

4. Sista AK, et al. Vasc Med. 2017 Feb; 22(1):37-43

^{1.} Pulmonary Embosism in 2017: increasing uptions for increasing incidence, valuonal Center for indecendingly immember, was 2017.

2. Picart, et al. Predictors of residual pulmonary vascular obstruction after pulmonary embolism: Results from a prospective cohort study. Thrombosis Research. 2020.

3. Dzikowska-Diduch, et al.The post-pulmonary syndrome - results of echocardiographic driven follow up after acute pulmonary embolism: Thrombosis Research. 2020.